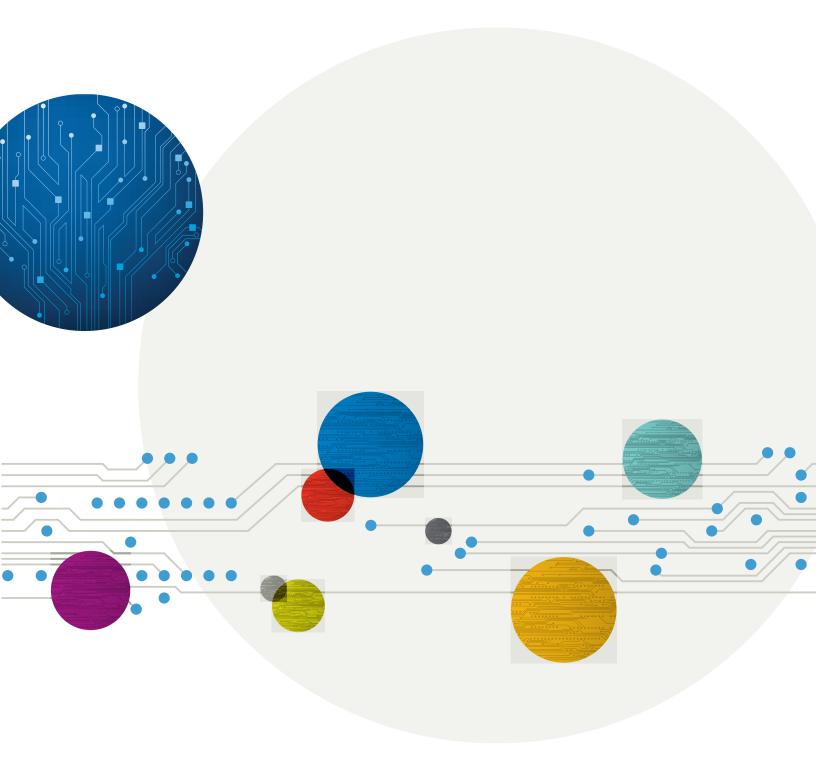
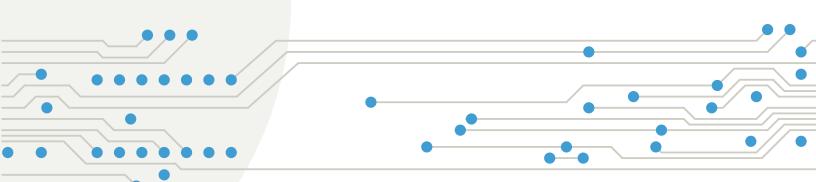


BRAND IDENTITY GUIDELINES



INTRODUCTION

The MultiTech brand identity guidelines describe how to communicate our brand using the visual identity. This unique collection of characteristics defines the visual brand, and when consistently applied across all print and digital communications it reinforces and builds our brand impression.



THE COMPANY NAME Primary

Our legal name remains Multi-Tech Systems, Inc., which will continue to be used in official company documents as well as the sign-off in marketing materials (e.g., address block on business cards and brochures).

In marketing communications and in most practical applications going forward, we will be known as MultiTech. The hyphen and the word "Systems" have been dropped, and the initial capital letters M and T have been retained with no space between the words. Our new identity, featured in this document, has been updated to reflect the change visually. New guidelines call for using MultiTech in copy, in most instances and with few exceptions (e.g., official company sign-off, or need to establish legal name in a legal document or first mention in a press release). Questions regarding the use of MultiTech and Multi-Tech Systems, Inc. may be directed to the MultiTech marketing department.

CORPORATE BRAND

Approved MultiTech

Multi-Tech Systems, Inc.

When creating external facing communications and documents the following is approved for use:

Not Approved

Multi-Tech Multitech Multi Tech MultiTech Systems

IDENTITY Primary

The MultiTech primary identity consists of the the logo type, "MultiTech" in MultiTech Blue (Pantone^{*} 285), and black; and the "bullet" icon in MultiTech Blue and black. The preferred identity is approved for use with and without the tagline, "Create. Connect. Communicate." The size and position of these elements have been carefully designed and should not be recreated or altered in any way.



Logo with tagline Two colors make up

the MultiTech identity: Pantone[®] 285 blue and black.

Consistent use of this color reinforces a unified identity and makes the brand more memorable and recognizable.

Logo without tagline





The MultiTech primary identity should be used whenever possible. However, it is acceptable to reproduce the identity in black when color is not an option. The identity may also be reversed out of a dark field of color.

Black Logo with tagline



Black logo without tagline



MULTITECH

CREATE • CONNECT • COMMUNICATE

MULTITECH[®](O)

Reverse logo with tagline

Reverse logo without tagline





To achieve maximum visibility and impact, a minimum amount of clear space should surround the MultiTech identity.

The space should never be less than the height of the letter "M" in MultiTech.

Clear space with tagline



Reverse Logo without tagline





TRADEMARKS AND USAGE

MultiTech Product Names with Registration and Trademarks

The following is a list of the MultiTech
brand names that must appear with an
accompanying "™" or "®" the first time
they are used in headlines and text. Using

the trademark properly is necessary in order to demonstrate that a mark is used in commerce.

Unified Communications	FaxFinder®	MultiVOIP [®]
	FaxFinder [®] IP	MultiVOIP [®] FX
External Devices	BA Rack	MultiModem [®] Cell
	CC1600-Series Rackmount Modems	MultiModem® iCell
	MultiConnect [®] AW	MultiModem [®] IND
	MultiConnect [®] Cell	MultiModem [®] ISI
	MultiConnect® Conduit™	MultiModem [®] iSMS
	MultiConnect® Dragonfly™	MultiModem [®] rCell
	MultiConnect® Gambit™	MultiModem [®] II
	MultiConnect® mDot™	MultiModem [®] ZBA
	MultiConnect® OCG-D	MultiModem [®] ZDX
	MultiConnect [®] rCell	MultiModem [®] ZPX
	MultiMobile™ USB	QuickCarrier [®] USB-D
	MultiModem®	ZDXModemRack™
	MultiModem [®] CDMA	
Embedded Devices	MultiConnect® OCG-E	SocketModem [®] iCell
	MultiConnect [®] PCIe	SocketModem [®] EDGE
	QuickCarrier [®] USB-E	SocketModem [®] IP
	RJModem™	SocketModem [®] Shield
	SocketEthernet IP*	SocketSLIC [®]
	SocketModem [®]	SocketWireless® Bluetooth®
	SocketModem [®] Cell	
Application Platforms	DeviceHQ™	
Other	CoreCDP®	MultiTech®
	Create • Connect • Communicate [™]	Universal IP®

COLOR PALETTE Core Colors

Color is one of the strongest elements of any visual system and provides immediate cues about the brand. The MultiTech color palette has a series of strong, confident tones with bursts of brightness. The palette has been designed to help create focused communications that support the brand. The MultiTech visual system relies on generous use of white space. Color is used with constraint, to provide visual interest and a sense of energy to marketing communications.

Always use the color palette provided in this document. Do not use colors outside this palette, as this dilutes the brand image.

Teal



A primary color in our palette is our corporate blue, Pantone[®] 285.

MultiTech core colors

Although these colors have flexible use, consider using them sparingly. Allowing white to be a primary color in communication pieces.

Support colors

HEX #BFB800

Neutral colors are used for backgrounds, body text and to support the visual hierarchy within a piece.



HEX #A8A99E

Pantone^{*} 7465 CMYK 58 | 00 | 36 | 00 RGB 64 | 193 | 172 HEX #40C1AC



Pantone^{*} 2415 CMYK 38 | 100 | 00 | 06 RGB 158 | 00 | 126 HEX #9E007E



Pantone' 424 CMYK 30 | 20 | 19 | 58 RGB 112 | 115 | 114 HEX #707372

TYPOGRAPHY Primary Sans Serif Typeface

Typography is a cornerstone of the MultiTech identity system. The primary typefaces have been chosen to be both flexible and usable across a spectrum of applications. These faces are specifically used in communications that are professionally designed using InDesign (such as business cards and data sheets).

Typeface weights

A variety of approved weights and variations of Gotham are shown here with suggested usage in communications. Gotham Book abcdefghijklmnopqrstuvwxyz ABCDEFGHIJKLMNOPQRSTUVWXYZ 1234567890

Suggested uses: Body copy and headlines

Gotham Book Italic abcdefghijklmnopqrstuvwxyz ABCDEFGHIJKLMNOPQRSTUVWXYZ 1234567890

Suggested uses: Specialty copy and subheads

Gotham Bold

abcdefghijklmnopqrstuvwxyz ABCDEFGHIJKLMNOPQRSTUVWXYZ 1234567890

Suggested uses: Headlines

Gotham Bold Italic

abcdefghijklmnopqrstuvwxyz ABCDEFGHIJKLMNOPQRSTUVWXYZ 1234567890

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Typeface weights

A variety of approved weights and variations of Minion are shown here with suggested usage in communications. Minion Pro Regular abcdefghijklmnopqrstuvwxyz ABCDEFGHIJKLMNOPQRSTUVWXYZ 1234567890

Suggested uses: Body copy and headlines

Minion Pro Italic

abcdefghijklmnopqrstuvwxyz ABCDEFGHIJKLMNOPQRSTUVWXYZ 1234567890

Suggested uses: Specialty copy and subheads

Minion Pro Bold

abcdefghijklmnopqrstuvwxyz ABCDEFGHIJKLMNOPQRSTUVWXYZ 1234567890

Suggested uses: Headlines

Minion Pro Bold Italic

abcdefghijklmnopqrstuvwxyz ABCDEFGHIJKLMNOPQRSTUVWXYZ 1234567890

TYPOGRAPHY Alternative Sans Serif Typeface

Alternate typefaces are specified to use in the instances where the primary faces are not practical or available, eg., digital applications and PC-based programs such as Microsoft^{*} Office Suite.

Typeface weights

A variety of approved weights and variations of Arial are shown here with suggested usage in communications.

Arial Regular abcdefghijklmnopqrstuvwxyz ABCDEFGHIJKLMNOPQRSTUVWXYZ 1234567890

Suggested uses: Body copy and headlines

Arial Italic

abcdefghijklmnopqrstuvwxyz ABCDEFGHIJKLMNOPQRSTUVWXYZ 1234567890

Suggested uses: Specialty copy and subheads

Arial Bold

abcdefghijklmnopqrstuvwxyz ABCDEFGHIJKLMNOPQRSTUVWXYZ 1234567890

Suggested uses: Headlines

Arial Bold Italic

abcdefghijklmnopqrstuvwxyz ABCDEFGHIJKLMNOPQRSTUVWXYZ 1234567890

TYPOGRAPHY Alternative Serif Typeface

Alternate typefaces are specified to use in the instances where the primary faces are not practical or available, eg., digital applications and PC-based programs such as Microsoft^{*} Office Suite.

Typeface weights

A variety of approved weights and variations of Georgia are shown here with suggested usage in communications.

Georgia Regular abcdefghijklmnopqrstuvwxyz ABCDEFGHIJKLMNOPQRSTUVWXYZ 1234567890

Suggested uses: Body copy and headlines

Georgia Regular Italic

abcdefghijklmnopqrstuvwxyz ABCDEFGHIJKLMNOPQRSTUVWXYZ 1234567890

Suggested uses: Specialty copy and subheads

Georgia Bold

abcdefghijklmnopqrstuvwxyz ABCDEFGHIJKLMNOPQRSTUVWXYZ 1234567890

Suggested uses: Headlines

Georgia Bold Italic

abcdefghijklmnopqrstuvwxyz ABCDEFGHIJKLMNOPQRSTUVWXYZ 1234567890

TYPOGRAPHY multitech.com Only

Open Sans has been specifically designated for multitech.com. Please refer to the weights below for proper usage.

Typeface weights

A variety of approved weights and variations of Open Sans are shown here with suggested usage in communications. Open Sans Regular abcdefghijklmnopqrstuvwxyz ABCDEFGHIJKLMNOPQRSTUVWXYZ 1234567890

Suggested uses: Body copy and headlines

Open Sans Regular Italic abcdefghijklmnopqrstuvwxyz ABCDEFGHIJKLMNOPQRSTUVWXYZ 1234567890

Suggested uses: Specialty copy and subheads

Open Sans Bold

abcdefghijklmnopqrstuvwxyz ABCDEFGHIJKLMNOPQRSTUVWXYZ 1234567890

Suggested uses: Headlines

Open Sans Bold Italic

abcdefghijklmnopqrstuvwxyz ABCDEFGHIJKLMNOPQRSTUVWXYZ 1234567890

TYPOGRAPHY PowerPoint Only

Century Gothic has been specifically designated for PowerPoint presentations. Please refer to the weights below for proper usage.

Typeface weights

A variety of approved weights and variations of Century Gothic are shown here with suggested usage in communications. Century Gothic Regular abcdefghijklmnopqrstuvwxyz ABCDEFGHIJKLMNOPQRSTUVWXYZ 1234567890

Suggested uses: Body copy and headlines

Century Gothic Italic abcdefghijklmnopqrstuvwxyz ABCDEFGHIJKLMNOPQRSTUVWXYZ 1234567890

Suggested uses: Specialty copy and subheads

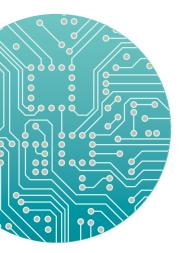
Century Gothic Bold

abcdefghijklmnopqrstuvwxyz ABCDEFGHIJKLMNOPQRSTUVWXYZ 1234567890

Suggested uses: Headlines

Century Gothic Bold Italic

abcdefghijklmnopqrstuvwxyz ABCDEFGHIJKLMNOPQRSTUVWXYZ 1234567890

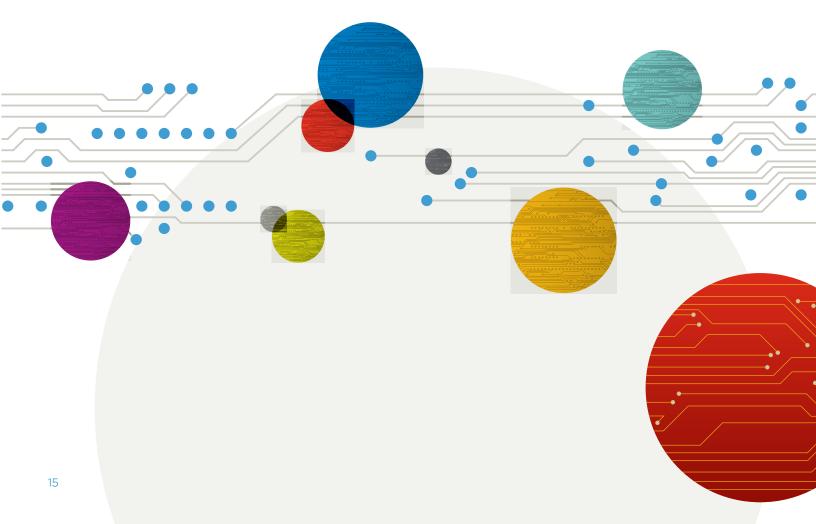


Combined with imagery, typography and color — graphic elements help create a visual story and support the overall brand impression.

The MultiTech graphic elements include: Tech Spheres Eco Spheres Tech Wireframes Icons

Art files have been delivered for each of the graphic elements in a variety of file formats that will cover digital and print applications, including vector formats that can be resized as needed. The files are considered final art and are not to be altered in any way, aside from sizing appropriately for specific applications. Files are available through the MultiTech marketing department.

When preparing a document (e.g., PDF) that utilizes this art, employ the highest quality settings available in the program. When preparing documents for print, seek assistance from pre-press professionals to optimize files, and request/review print proofs whenever possible.



Tech Spheres

Tech spheres are round shapes with technical patterns. They represent the business and innovation of MultiTech and should be the second most prominent element, after the MultiTech identity.

Patterns

Tech spheres are to be used in the established palette color for each pattern, and are considered final art not to be altered in any way beyond sizing appropriately for specific applications.



Navy Tech Pattern

Teal Tech Pattern

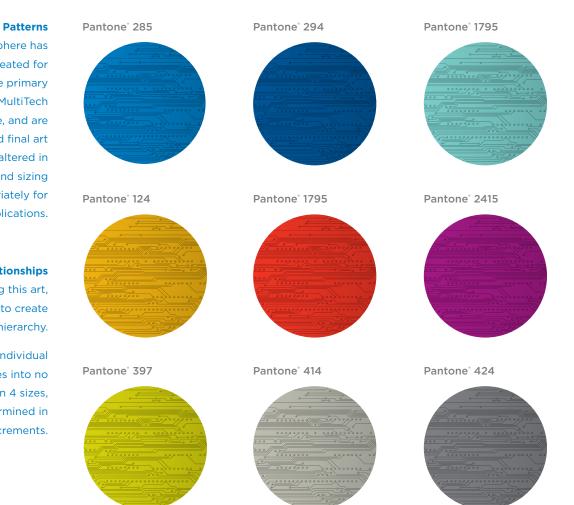


Red Tech Pattern



Eco Spheres

Eco spheres are round shapes with technical patterns. There is an eco sphere for each color in the MultiTech pallete. They add color and energy to communications and should be used sparingly to compliment the other visual elements being used.



An eco sphere has been created for each of the primary colors in the MultiTech

palette, and are considered final art not to be altered in any way beyond sizing appropriately for specific applications.

Size Relationships

When using this art, it's important to create proper hierarchy.

> Separate individual spheres into no more than 4 sizes, determined in 25% increments.

Tech Wireframes

Tech wireframes are a collection of dots and lines that create a subtle graphic pattern. They should be used sparingly to compliment visual brand elements.

Pantone[®] 285 & Pantone[®] 414

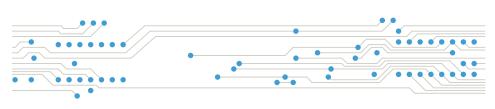
Composed of specially designed vector art, the tech wireframes are approved for use in the three examples shown, with MultiTech Blue, Pantone^{*} 285 Blue dots, and Pantone^{*} 414 grey line framework.

Pattern

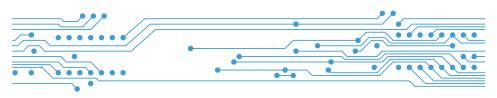


Tech wireframes are also approved for use in these 1-color options: Pantone 285 blue and Pantone 414 grey.

All tech wireframe art is considered final and not to be altered in any way beyond sizing appropriately for specific applications.











GRAPHIC ELEMENTS Icons

MultiTech icons represent industries supported by our products, as well as capabilities and innovations of our products. Icons are intended to be used in digital and printed sales support materials where they can compliment a product story.



ALARM System

)))

DIGITAL

SIGNAGE



VIDEO SURVEILLENCE



PUMP

HOUSE

ATM



CELLULAR NETWORK



INTERNET GATEWAY



CONSTRUCTION SITE



CENTRAL MONITORING

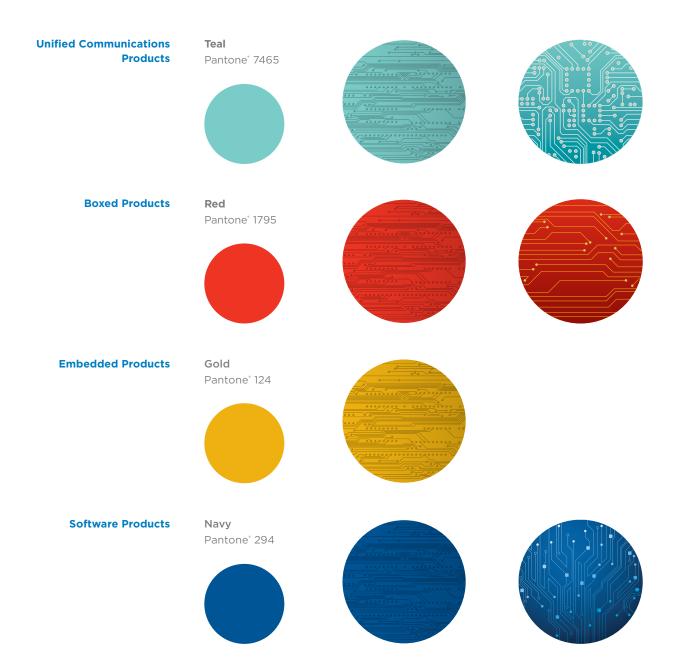
Art

Each icon is composed of a specially designed image that has been customized for MultiTech. They are approved for use in MultiTech Blue Pantone[®] 285. All icon art is considered final and not to be altered in any way beyond sizing appropriately for specific applications.

> Additional icons will be available to represent other applications. Please contact the marketing department for those assets.

COLOR CATEGORIES Using Color to Define Product Categories

Using defined colors for different product categories gives our printed collateral a family feel, helping to visually tie products with commonality together. Below you will find some of our product categories and their defined colors.



PHOTOGRAPHY Style

Photography is used across communications to represent and promote our product innovations. Images are to be executed in a manner that eliminates reflections and other artificial qualities in favor of natural lighting and soft shadows. This style provides a clearer view of the product's shape, color and detail.

Dynamic Photography

Images are to be shot at interesting angles to show off the beauty of the product, and special features that may not otherwise be visible.





Product Photography

Shooting with natural light on a white sweep will help the audience imagine MultiTech products in their business environments. Shadows should be soft and natural.







PHOTOGRAPHY Application

There are preferred ways to depict product imagery to properly weight it's importance in communication materials. This consistent approach for product depiction strengthens brand continuity.



Hero Depiction

When selecting and using an image as a lead image; Example, on the cover of a brochure or as a featured item, there are proper ways for it's appearance. Place the product adjacent to brand graphic elements to highlight importance.



Sell Depiction

It isn't necessary to pair a product image with a graphic element when it isn't being featured; Example, a product list.

BRAND LOGOS, PHOTOS & GRAPHIC ELEMENTS

Only approved MultiTech logos may be used in advertising, sales literature, electronic communications or other applications. MultiTech brand logos should never be re-created using different fonts or artwork.

If you have any questions regarding the use of trademarks, brand logos, or you need new artwork, please contact:

Carol Montour Channel Marketing Manager 763.717.5530 | cmontour@multitech.com

Bryan Eagle III Vice-President of Business Development & Marketing Communications 763.717.5015 | beagle@multitech.com

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