MULTITECH

Embedded Certification Story

Two possible paths to your product solution...

YES - End Certified

MultiTech Embedded Solution

We offer a broad portfolio

- LPWA: Cat-M1/NB-IoT
- 5G/4G/LTE, 3G, 2G
- Future Technologies
- AT&T
- VERIZON
- INTERNATIONAL

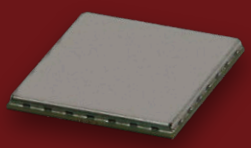
Certification Cost & Time = NONE

Your Product

End Certified

X NO - Not End Certified

Module



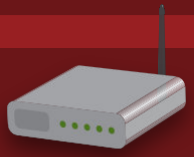
Regulatory Certification (PTCRB...)

Government Certification (CE, FCC...)

Carrier Certification

Certification = $28,000-87,000 / 4-10 Months

Your Product



End Certified

Future Life-Cycle Events

- End-of-Life Module
- Technology Migration
- Customer Product Change
- Add Additional Network

Total Cost of Ownership

Your checklist with MultiTech

Leverage our years of experience in embedded communication products and world class portfolio of drop-in embedded solutions

Easy

MULTITECH

Simplifying the connected products, connected services journey

Your Product
End Certified

Your Choice

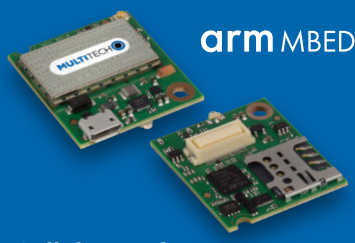
Your comprehensive requirements checklist to design in a standalone module

Complicated

- **Non-Recurring Engineering Expense:**
  - Large upfront investment, before product has been validated in the market
- **Life-Cycle Management:**
  - Manage module EOL issues, module firmware updates, recertifications as you modify your hardware design, etc.
- **Cellular Development:**
  - Complex and fragmented market
  - Difficult RF design considerations
  - Time and cost to build expertise
- **Hardware Design:**
  - Custom design for all module and product variations, including supporting components
- **Certifications:**
  - Lengthy and risky certification process, potentially resulting in millions of dollars in lost opportunity costs

Flexible Form Factors
Wide variety of embedded form factors to meet ANY of your needs.

Dragonfly™ Nano



arm MBED

Cellular Modem or System-On-Module

Dragonfly Nano is more power efficient and over 50% smaller

Dragonfly™

arm MBED

Cellular Modem Or System-On-Module

Developer friendly for quick asset deployment - design in or retrofit

SocketModem®

Cellular Modem Universal Socket Footprint

Largest portfolio of connectivity options

Developer Support

Committed to helping you succeed!

- Developer Tools – HW and SW
- Extensive Documentation
- Design Services
- Developer Support Sites
  www.multitech.net
  support.multitech.com
- Industry Leading Support Staff
  - 15 years average tenure

Support Information

These services are aimed at installation support, protecting your investment, extending the life of your product, and reducing the total cost of ownership

- 1-to-1 telephone-based priority installation support
- Post-installation troubleshooting
- Configuration assistance
- Customized OEM Program

Products include a two year warranty

MULTITECH

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